



Preserving the environment through integrated recovery and disposal.

#### **MEMORANDUM**

TO: Elected Officials, Investors, Contractors, and Interested Individuals

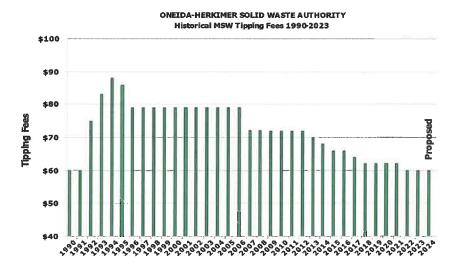
FROM: William A. Rabbia, Executive Director

DATE: October 25, 2023

RE: Proposed 2024 Budget

I am pleased to submit the attached proposed 2024 budget for the Oneida-Herkimer Solid Waste Authority, pursuant to Article IX, Section 9.2 of the Authority Bylaws and the Public Authorities Accountability Act of 2005. Highlights of the Authority's proposed budget and rates for 2024 include:

- The Authority will maintain tipping fees for municipal solid waste (MSW), sludge, and local solid waste (LSW), All other rates will also remain the same.
- The Authority will maintain the rate for source separated organics (SSO) [food waste] of \$40 per ton. The Authority's SSO processing facility became operational in second quarter 2019 and will process SSO to be diverted from the landfill and converted to electricity.
- In 2024, the Authority will continue to offer two reduced tip fee programs to assist Oneida-Herkimer Counties and its municipalities. The first program provides for reduced tip fees for disposal of debris following a disaster, such as a flood (\$42.00 per ton). The second program provides for reduced tipping fees to assist Industrial Development Agencies and Developers related to Brownfield clean-up and Industrial Development Projects (\$42.00 per ton). Both programs require an application and Board approval.



Steven R. Boucher

**Authority Board Secretary** 







#### **MEMORANDUM**

October 25, 2023 Page 2

#### **REVENUE HIGHLIGHTS**

- 2024 projected tonnage estimates based upon 8-month actual tonnage in 2023 and a review of historical data.
- Sale of recyclables revenues forecasted with 8-month data from 2023, historical review and market projections for 2024.
- The out of county recyclables processing revenue has slightly increased with the projected annual tonnage from Oswego, Lewis and Fulton Counties. Projected revenue is \$892,000.
- The Authority projects six months of landfill gas revenue in anticipation of construction of the renewable natural gas operation coming online in 2025.
- Carbon credit revenue is budgeted through December 2024. Projected revenue is \$800,000.
- The Authority will continue to waive the permit fee for the haulers/businesses and municipalities for 2024.

## **EXPENSE HIGHLIGHTS**

- Health insurance expense budgeted at 12.5% increase over 2023 premiums.
- Budget reflects \$465,000 of contracted direct payments made to the Town of Ava and the Town and Villages of Boonville, consistent with our Host Community Agreements.
- Fuel expense was budgeted at \$4.00 per gallon as the result of industry forecasts.
- Capital projects funded through tipping fees will be \$219,000 for 2024.
- Public education expenses are projected to be \$75,000.
- Workers' compensation budget is based upon 5-year average of the Authority's actual claims.
- The annual contributions to the NYS Retirement System will stay consistent with 2023 costs as rates have remained relatively the same.

## **MUNICIPAL BUDGETS**

The Authority manages the waste and recyclables collection systems for the City of Utica and the Village
of Ilion, Frankfort, Mohawk, Herkimer and Dolgeville. The Authority currently maintains a separate
accounting system for each municipality.

A public hearing and an overview of the proposed 2024 budget will be held preceding the November 20, 2023 Board meeting at 4:30 PM. A vote on the proposed 2024 budget is anticipated at the December 18, 2023 meeting.

Please feel free to contact me if you have any questions.

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# 2024 PROPOSED BUDGET

	CONTRACT	NON CONTRACT	T
	CONTRACT	NON-CONTRACT	
0004	PERMITTED	PERMITTED	DECIDENT
2024	HAULER	HAULER	RESIDENT
PROPOSED	RATE PER TON	RATE PER TON	RATE PER TON
FEE SCHEDULE	OR	OR	OR
WASTE CLASS	RATE PER ITEM	RATE PER ITEM	RATE PER ITEM
Municipal Solid Waste (MSW) [Non-Recyclable Waste]	\$60.00	\$115.00	\$60.00
Local Solid Waste (LSW) [Non-Recyclable Waste]	\$50.00	N/A	N/A
Sludge	\$60.00	\$115.00	N/A
Source Separated Organics (SSO) *	\$40.00	\$115.00	N/A
Construction & Demolition (C&D)	\$58.00	\$115.00	\$58.00
C&D Trucking & Disposal Roll-Off	\$73.00	N/A	N/A
C&D Trucking & Disposal Trailer	\$58.00	N/A	N/A
C&D - Trailer Direct Haul	\$50.00	N/A	N/A
SSO Mixed with 25% MSW/ 25% Recyclables *	\$120.00	\$230.00	\$120.00
Waste Mixed with 25% Recyclables	\$120.00	\$230.00	\$120.00
Select C&D (Clean Fill Only i.e., asphalt, concrete, brick and stone)	\$25.00	N/A	\$25.00
Clean Wood Pallets	\$15.00	\$15.00	\$15.00
Direct Haul Special Waste	\$55.00	\$87.00	N/A
Direct Haul Asbestos (1 ton minimum up to 4,000 tons)	\$80.00	\$159.00	N/A
Direct Haul Bulk Asbestos (> 4,000 tons per year to 8,000 tons per year)	\$70.00	\$159.00	N/A
Direct Haul Bulk Asbestos (> 8,000 tons per year)	\$60.00	\$159.00	N/A
ADC/Contaminated Soil – Regional Landfill Cover	\$15-\$30	N/A	N/A
Single Stream Recyclables (Oneida & Herkimer County)	\$0.00	\$49.00	\$0.00
Out of Region Single Stream Recyclables (Prior Authorization Needed)	TBD	N/A	N/A
Recyclables Mixed with Unacceptable Material	\$60.00	\$115.00	\$60.00
Green Waste/Wood Chip Disposal	\$15.00	\$18.50	\$5.00 Flat Fee P/U Truck
Green Waste/Wood Chip Disposal - Minimum Charge	\$5.00	\$5.00	\$5.00
Bagged Compost Out	N/A	N/A	\$2.00 Per Bag or 3 Bags for \$5.00
Bulk Compost Out - Large P/U Truck [3 buckets] (we load)	N/A	N/A	\$20.00 Flat Fee
Bulk Compost Out - Small P/U Truck [up to 2 buckets] (we load)	N/A	N/A	\$15.00 Flat Fee
Bulk Compost Out - Less than 100 yd. (we load)	N/A	N/A	\$15.00 Per Yard
Bulk Compost Out - Greater than 100 yd. (we load)	N/A	N/A	\$12.00 Per Yard - By Appointment Only
Bulk Compost Out - Greater than 500 yards per year (we load)	N/A	N/A	\$10.00 Per Yard
Stumps, Root Balls & Oversized Limbs	\$15.00	\$18.50	N/A
Tires up to 20" (Per Tire)	\$2.50	\$3.00	\$2.50
Tires Bulk	\$190.00	\$235.00	\$190.00
Tires on a Rim Add for Each	\$2.00	\$2.00	\$2.00
Household White Goods (i.e. Washers) Per Item	\$0.00	\$0.00	\$0.00
Household Items w/CFCs (i.e. Freezers) Per Item	\$10.00	\$15.00	\$10.00
35-Gallon Bag of MSW/SSO	N/A	N/A	\$2.00
One Bulk Item (i.e. Chair/Sofa/Table)	N/A	N/A	\$5.00
Minimum Load Charge - MSW 0 to 250 lbs.	\$7.50 Flat Fee	\$15.00 Flat Fee	\$7.50 Flat Fee
Minimum Load Charge - MSW 251 to 500 lbs.	\$15.00 Flat Fee	\$28.75 Flat Fee	\$15.00 Flat Fee
Minimum Load Charge - MSW 501 to 750 lbs.	\$22.50 Flat Fee	\$43.25 Flat Fee	\$22.50 Flat Fee
Minimum Load Charge - MSW 751 to 1,000 lbs.	\$30.00 Flat Fee	\$57.50 Flat Fee	\$30.00 Flat Fee
Minimum Load Charge - LSW 0 to 250 lbs.	\$6.25 Flat Fee	N/A	N/A
Minimum Load Charge - LSW 251 to 500 lbs.	\$12.50 Flat Fee	N/A	N/A
Minimum Load Charge - LSW 501 to 750 lbs.	\$18.75 Flat Fee	N/A	N/A
Minimum Load Charge - LSW 751 to 1,000 lbs.	\$25.00 Flat Fee	N/A	N/A
Minimum Load Charge - C & D 0 to 250 lbs.	\$7.25 Flat Fee	\$15.00 Flat Fee	\$7.25 Flat Fee
Minimum Load Charge - C & D 251 to 500 lbs.	\$14.50 Flat Fee	\$28.75 Flat Fee	\$14.50 Flat Fee
Minimum Load Charge - C & D 501 to 750 lbs.	\$21.75 Flat Fee	\$43.25 Flat Fee	\$21.75 Flat Fee
Minimum Load Charge - C & D 751 to 1,000 lbs.	\$29.00 Flat Fee	\$57.50 Flat Fee	\$29.00 Flat Fee
Minimum Load Charge - SSO 0 to 250 lbs. *	\$5.00 Flat Fee	\$15.00 Flat Fee	\$5.00 Flat Fee
Minimum Load Charge - SSO 251 to 500 lbs. *	\$10.00 Flat Fee	\$28.75 Flat Fee	\$10.00 Flat Fee
Minimum Load Charge - SSO 501 to 750 lbs. *	\$15.00 Flat Fee	\$43.25 Flat Fee	\$15.00 Flat Fee
Minimum Load Charge - SSO 751 to 1,000 lbs. *	\$20.00 Flat Fee	\$57.50 Flat Fee	\$20.00 Flat Fee
Penalty for Untarped Loads	\$10.00	\$10.00	\$10.00
Manually Removing Frozen Loads	\$0.00	\$25.00	N/A
Vehicle Weight Fee	\$5.00	\$10.00	\$5.00
Natural Disaster Debris Tipping Fee- Must be approved through Application	\$42.00	N/A	N/A
Brownfield Clean-Up/ IDA Project Tipping Fee- Must be approved through Application	\$42.00	N/A	N/A
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MSW = Municipal Solid Waste (Non-Recyclable Waste)

LSW = Local Solid Waste (Non-Recyclable Waste)

ADC = Alternate Daily Cover

C&D = Construction & Demolition Debris

SSO= Source Separated Organics

T&D = Trucking & Disposal

\* Rates will be Applicable upon commencement of operation of SSO Processing Facility

! Annual Limit of 5,000 tons on a First Come First Serve Basis

N/A = Non-Applicable

TBD = To Be Determined

# **2024 PROJECTED TONNAGE**

Waste Class	2021 Actual Tons	2022 Actual Tons	2023 Projected Tons	2023 Adopted Rates	2023 Budgeted Revenue	2023 Actual Tons 6 months	2023 Revenue 6 Mo.	2024 Projected Tons	2024 Proposed Rates	2024 Budgeted Revenue
MSW	167,047	165,616	159,000	\$60.00	\$9,540,000	82,533	\$5,001,396	159,000	\$60.00	\$9,540,000
C&D	52,954	49,696	49,500	\$58.00	\$2,871,000	25,157	\$1,482,060	49,500	\$58.00	\$2,871,000
C&D/T&D Trailer	1,805	205	1,000	\$58.00	\$58,000	1,059	\$61,427	1,000	\$58.00	\$58,000
C&D/ Trailer Direct	5,715	12,462	1,000	\$50.00	\$50,000	3,685	\$184,398	1,000	\$50.00	\$50,000
C&D/T&D Roll-off	387	0	100	\$73.00	\$7,300	111	\$8,112	100	\$73.00	\$7,300
Direct Haul Special	6,544	6,172	3,000	\$55.00	\$165,000	2,577	\$143,953	3,000	\$55.00	\$165,000
Local Waste	8,149	7,834	7,000	\$50.00	\$350,000	3,423	\$171,156	7,000	\$50.00	\$350,000
Sludge	23,922	21,445	24,000	\$60.00	\$1,440,000	11,407	\$681,321	24,000	\$60.00	\$1,440,000
Asbestos	6,506	38,244	4,500	\$80.00	\$360,000	4,579	\$368,721	5,500	\$80.00	\$440,000
Source Separated Organics Processing	3,822	4,575	4,500	\$40.00	\$180,000	2,527	\$101,199	4,500	\$40.00	\$180,000
ADC/Cover****	30,779	95,957	40,000	\$15 - \$30	\$1,000,000	7,804	\$200,325	45,000	\$15 - \$30	\$1,125,000
TOTAL	307,630	402,206	293,600		\$16,021,300	144,862	\$8,404,068	299,600		\$16,226,300
**** Revenue is estimated at \$25 per ton for 2023 and 2024										

	ROPOSED 2024 A	2022		2024
		2023		
		SIX MONTHS	2023	PROPOSED
CATEGORY	2022 ACTUAL	ACTUAL	BUDGET	BUDGET
System Tipping Fee (STF)	\$20,967,978	\$8,507,657	\$16,021,300	\$16,226,300
Sale of Recyclables	\$2,609,777	\$912,774	\$2,556,000	\$1,800,000
Recyclable Processing Fees	\$841,230	\$435,600	\$875,700	\$892,000
Compost Tipping Fees	\$158,735	\$70,564	\$175,000	\$160,000
Interest Earnings	(\$57,863)	\$578,429	\$750,000	\$1,378,000
Recycling Fees-Tires	\$271,889	\$142,620	\$225,000	\$280,000
Department Transfers	\$75,000	\$43,000	\$86,000	\$86,000
NYS Grants	\$195,700	\$50,000	\$190,000	\$190,000
CESQG Fees	\$36,199	\$10,401	\$31,000	\$31,000
Sale of Equipment	\$149,803	(\$37,324)	\$178,000	\$316,000
Discounts	(\$11,142)	(\$4,007)	(\$10,000)	(\$10,000)
Penalties	\$15,429	\$16,859	\$10,000	\$17,700
Recovery of Bad Debt	\$4,059	\$0	\$0	\$0
Sale of Compost/Grinding	\$102,501	\$68,190	\$99,000	\$105,000
Miscellaneous Income	\$114,293	\$51,153	\$93,000	\$103,000
Landfill Gas Revenues	\$501,311	\$145,303	\$320,000	\$160,000
Sale of Carbon Credits	\$808,970	\$297,500	\$595,000	\$800,000
Electronics Recycling	\$0	\$1,200	\$0	\$0
Solar Array Net Meter Credits	\$187,029	\$90,015	\$165,000	\$165,000
Subtotal	26,970,898	\$11,379,935	\$22,360,000	\$22,700,000

# PROPOSED 2023 LOCAL GOVERNMENT REVENUES

		2023		2024
		SIX MONTHS	2023	PROPOSED
CATEGORY	2022 ACTUAL	ACTUAL	BUDGET	BUDGET
Toter Revenue	\$1,038,939	\$541,846	\$1,068,972	\$1,094,212
Sale of Bags	\$2,623,507	\$1,333,144	\$2,850,778	\$2,789,858
User Fees	\$2,300,085	\$1,256,347	\$2,640,100	\$2,645,000
Interest Earnings	\$3,018	\$1,556	\$4,050	\$9,150
Penalties	\$55,513	\$46,127	\$55,000	\$60,000
Miscellaneous Income	\$3,020	\$1,520	\$2,100	\$1,780
Subtotal	\$6,024,081	\$3,180,540	\$6,621,000	\$6,600,000
TOTAL REVENUES	\$32,994,980	14,560,474	\$28,981,000	\$29,300,000

PROPOSED 2024 AUTHORITY EXPENSES						
		2023		2024		
		SIX MONTHS	2023	<b>PROPOSED</b>		
CATEGORY	2022 ACTUAL	ACTUAL	BUDGET	BUDGET		
Salaries & Wages	\$4,082,609	\$2,066,415	\$4,581,295	\$4,505,000		
Overtime/Shift Differential	\$608,138	\$312,381	\$531,050	\$584,250		
Other Fees & Services	\$979,697	\$435,886	\$985,020	\$1,018,646		
Temporary Labor	\$289,998	\$124,317	\$213,000	\$213,000		
Office Equipment & Supplies	\$40,447	\$16,246	\$22,200	\$27,200		
Insurance	\$249,785	\$137,159	\$308,491	\$329,150		
Rent/Lease of Equipment	\$19,238	\$18,516	\$16,650	\$18,800		
Utilities	\$262,341	\$137,260	\$304,200	\$307,400		
Telephone	\$44,830	\$22,739	\$49,200	\$50,700		
Postage/Shipping	\$6,745	\$3,953	\$13,300	\$10,800		
Training	\$9,778	\$11,525	\$14,300	\$14,800		
Public Information	\$70,294	\$37,590	\$75,000	\$75,000		
Uniforms & Safety	\$58,429	\$38,805	\$69,700	\$73,500		
Auto Supplies/Repairs	\$361,564	\$151,165	\$326,750	\$375,750		
Travel	\$12,256	\$3,555	\$7,250	\$8,000		
Gas & Oil	\$1,420,909	\$525,461	\$1,836,500	\$1,469,100		
Other Equipment	\$171,347	\$181,403	\$149,500	\$216,500		
Materials & Supplies	\$496,925	\$278,607	\$399,500	\$527,400		
Maintenance Service Contracts	\$270,177	\$111,284	\$282,000	\$268,000		
Transportation	\$2,425,105	\$1,182,197	\$2,488,750	\$2,499,000		
Disposal Fees	\$981,955	\$558,394	\$972,000	\$1,113,500		
Host Community Fee	\$730,466	\$364,100	\$742,000	\$747,000		
Other Expenses	\$263,321	\$90,940	\$222,500	\$207,500		
Retirement	\$64,383	\$282,856	\$560,710	\$553,445		
Social Security	\$335,182	\$171,383	\$391,095	\$389,329		
Workers Compensation	\$208,311	\$107,292	\$214,674	\$257,098		
Unemployment	\$13,119	\$1,096	\$0	\$0		
Health Insurance	\$1,119,067	\$593,308	\$1,445,865	\$1,511,764		
GASB 75 Contribution	\$25,821	(\$72,041)	\$195,500	\$195,500		
Debt Service	\$159,455	\$70,031	\$1,876,731	\$1,888,585		
Capital Projects	\$255,831	\$56,353	\$456,000	\$219,000		
Depreciation	\$4,887,291	\$2,603,005	\$0	\$0		
Transfers to Other Departments	\$12,000	\$6,000	\$12,000	\$12,000		
Trustee Fees	\$1,250	\$0	\$1,250	\$1,250		
Reserves	\$0	\$0	\$2,400,000	\$2,400,000		
Contingency	\$0	\$0	\$196,018	\$612,034		
Bad Debt	\$0	\$0	\$0	\$0		
TOTAL EXPENSES	\$20,938,064	\$10,629,181	\$22,360,000	\$22,700,000		

PROPOSED 2024 LOCAL GOVERNMENT EXPENSES						
CATEGORY	2022 ACTUAL	2023 SIX MONTHS ACTUAL	2023 BUDGET	2024 PROPOSED BUDGET		
Salaries & Wages	\$190,823	\$99,070	\$196,461	\$198,216		
Overtime/Shift Differential	\$18,861	\$10,287	\$20,000	\$21,000		
Other Fees & Services	\$502,892	254,077	\$589,110	\$508,500		
Temporary Labor	\$0	\$0	\$0	\$0		
Office Equipment & Supplies	\$785	\$38	\$1,500	\$1,100		
Insurance	\$9,655	\$4,766	\$10,000	\$10,000		
Rent/Lease of Equipment	\$47,659	\$35,034	\$72,475	\$72,550		
Utilities	\$0	\$0	\$0	\$0		
Telephone	\$0	\$0	\$500	\$0		
Postage/Shipping	\$22,514	\$10,840	\$23,600	\$25,300		
Training	\$0	\$0	\$0	\$0		
Public Information	\$2,795	\$2,971	\$2,800	\$3,000		
Uniforms & Safety	\$1,314	\$1,350	\$2,000	\$2,000		
Auto Supplies/Repairs	\$6,001	\$1,131	\$2,500	\$2,600		
Travel	\$0	\$0	\$0	\$0		
Gas & Oil	\$7,500	\$3,008	\$6,000	\$7,000		
Other Equipment	\$132	\$0	\$0	\$0		
Materials & Supplies	\$436	\$77	\$1,000	\$500		
Maintenance Service Contracts	\$1,470	\$784	\$2,000	\$2,000		
Transportation	\$0	\$0	\$0	\$0		
Disposal Fees	\$1,514,254	\$700,417	\$1,597,950	\$1,563,750		
Collection Fees	\$2,982,048	\$1,606,668	\$3,524,456	\$3,617,590		
Other Expenses	\$32,390	\$17,784	\$37,000	\$35,000		
Retirement	\$4,060	\$12,890	\$25,780	\$26,035		
Social Security	\$14,806	\$7,757	\$16,559	\$16,770		
Workers Compensation	\$8,766	\$4,648	\$9,206	\$11,312		
Health Insurance	\$57,142	\$26,620	\$67,898			
Debt Service	\$0	\$0	\$0	\$0		
Capital Projects		\$0	\$0	\$55,000		
Depreciation	\$20,873	\$5,943	\$0	\$0		
GASB 75	\$16,498	-\$20,376	\$29,500	\$29,500		
Contingency	\$0	\$0	\$84,693	\$33,344		
Transfers to Other Departments	\$35,000	\$23,000	\$46,000	\$46,000		
Bad Debt	\$217,283	\$188,366	\$252,010	\$252,010		
Refund of Prior Years Surplus	\$250,387	\$0	\$0	\$0		
TOTAL EXPENSES	\$5,966,343	\$2,997,151	\$6,621,000			